



# The Iceberg Illusion

What people see vs. what they don't.

The tip of the iceberg shows what people see about you, your results.

The underwater part shows what people don't see, your efforts, your illusions, your dedication, your hard-work, your failures, your disappointment, your sacrifice and persistence.



Write 4 sentences about what people see about you. Give the reason. Use the following model:

People think that I am .... because .... People believe that I am ... because ... I am said to be ... because ....

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Write 6 sentences about yourself, those things that people can't see. Give the reason. Use the following model:  
I believe that I am ... because ... I always feel .... when/because ...

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<b>adaptable</b>	adaptable	<b>exuberant</b>	exuberante	<b>pioneering</b>	pionero
<b>adventurous</b>	aventurero	<b>fair-minded</b>	imparcial	<b>philosophical</b>	filosófico
<b>affable</b>	afable	<b>faithful</b>	fiel	<b>placid</b>	plácido, tranquilo
<b>affectionate</b>	cariñoso	<b>fearless</b>	audaz	<b>plucky</b>	valiente
<b>agreeable</b>	agradable	<b>forceful</b>	potente	<b>polite</b>	cortés, educado
<b>ambitious</b>	ambicioso	<b>frank</b>	sincero	<b>powerful</b>	poderoso
<b>outgoing</b>	extrovertido	<b>friendly</b>	simpático	<b>practical</b>	práctico
<b>amicable</b>	amistoso	<b>funny</b>	gracioso	<b>pro-active</b>	proactivo
<b>amusing</b>	divertido	<b>generous</b>	generoso	<b>quick-witted</b>	ingenioso
<b>brave</b>	valiente	<b>gentle</b>	amable	<b>quiet</b>	tranquilo
<b>bright</b>	brillante	<b>good</b>	bueno	<b>rational</b>	racional
<b>broad-minded</b>	de mentalidad amplia	<b>gregarious</b>	gregario	<b>reliable</b>	de confianza
<b>calm</b>	calmado	<b>hard-working</b>	trabajador	<b>reserved</b>	reservado
<b>careful</b>	cuidadoso	<b>helpful</b>	servicial	<b>resourceful</b>	ingenioso
<b>charming</b>	encantador	<b>honest</b>	honesto	<b>romantic</b>	romántico
<b>communicative</b>	comunicativo	<b>humorous</b>	humorístico	<b>self-confident</b>	seguro de sí mismo
<b>compassionate</b>	compasivo	<b>imaginative</b>	imaginativo	<b>self-disciplined</b>	auto disciplinado
<b>conscientious</b>	concienzudo	<b>impartial</b>	imparcial	<b>sensible</b>	sensato
<b>considerate</b>	considerado	<b>independent</b>	independiente	<b>sensitive</b>	sensible
<b>convivial</b>	alegre	<b>intellectual</b>	intelectual	<b>shy</b>	tímido
<b>courageous</b>	valiente	<b>intelligent</b>	inteligente	<b>sincere</b>	sincero
<b>courteous</b>	cortés	<b>intuitive</b>	intuitivo	<b>sociable</b>	sociable
<b>creative</b>	creativo	<b>inventive</b>	inventivo	<b>straightforward</b>	sencillo, directo, hornrado
<b>decisive</b>	decisivo	<b>kind</b>	amable	<b>sympathetic</b>	empático
<b>determined</b>	determinado	<b>loving</b>	amoroso	<b>thoughtful</b>	considerado, atento
<b>diligent</b>	diligente	<b>loyal</b>	leal	<b>tidy</b>	ordenado
<b>diplomatic</b>	diplomático	<b>modest</b>	modesto	<b>tough</b>	difícil
<b>discreet</b>	discreto	<b>neat</b>	ordenado	<b>unassuming</b>	modesto
<b>dynamic</b>	dinámica	<b>nice</b>	bonito	<b>understanding</b>	comprensión
<b>easygoing</b>	de trato fácil	<b>optimistic</b>	optimista	<b>versatile</b>	versátil
<b>emotional</b>	emotivo	<b>passionate</b>	apasionado	<b>warmhearted</b>	corazón cálido
<b>energetic</b>	energético	<b>patient</b>	paciente	<b>willing</b>	complaciente
<b>enthusiastic</b>	entusiasta	<b>persistent</b>	persistente	<b>witty</b>	ingenioso

